



# COMPANY OVERVIEW

5th Avenue Properties is a leading South African Real Estate Service Provider with a successful three-decade track record. Specialising in agency and advisory services to both domestic and international corporations as well as the public services sector. The company employs a highly regarded team of real estate professionals with an unparalleled knowledge of and expertise in local markets. An affiliation with BNP Paribas Real Estate, Europe's leading real estate company, provides 5th Avenue Properties with a robust understanding of global trends and access to local real estate expertise in 36 countries around the world.

## LEASE RENEWALS

The company handles a variety of rent reviews, lease renewals, lease relocations and, lease restructuring on behalf of landlords and occupiers across all property sectors throughout Africa. The Lease Consultancy team has extensive technical and market knowledge to assist and advise on all aspects of tenant and landlord work from rent reviews to more complex lease restructuring issues.

Lease Consultancy services range across all property sectors including office, industrial and investment sales.

## WHY 5TH AVENUE

- South Africa's leading real estate business
- Experienced delivery team
- Senior management led projects
- Global best practice
- Access to relationships
- Expert knowledge of local market
- Proven track record

## TENANT REPRESENTATION

Dedicated Tenant Representation teams provide expert property advice to occupiers of all categories of commercial real estate space. 5th Avenue Properties' offers best-in-class professionals to deliver cost-effective and creative solutions for clients. Our expertise lies in understanding the client's business and operational requirements to accurately assess both current and future real estate needs.

An expertly negotiated lease supports business success by:

- Providing a systematic approach to lease negotiation which secures favorable commercial terms,
- Providing agility to allow for business development, including unexpected growth or contraction,
- Understanding business requirements for new or existing space.

Tenants are guided through the process of identifying the most appropriate space options. The company then zealously negotiates exceptional commercial terms. 5th Avenue Properties' track record of achieving outstanding results for its clients is a testament to an in-depth understanding of the role that real estate plays in corporate success.

# SOME OF OUR CLIENTS



+27 (0) 11 234 6111



			Offices (m <sup>2</sup> )	Warehouse (m <sup>2</sup> )
Fluxmans Attorneys	Lease with option to purchase	Existing	4 500	
DHL	Lease	New development	6 000	3 000
Munich RE	Lease	Existing new building	4 000	
Dischem	Purchase	Existing		63 000
We Buy Cars	Purchase	Existing		
Medshield	Lease	Existing	4 500	
Bidvest	Lease	Existing	500	
Econet	Lease	Existing new building	9 000	
DHL Supply chain	Lease	Existing		20 000
RB Logistics	Lease	New development		10 000
GetWorth (Motis)	Lease	Existing	7 000	
Luma	Purchase	Existing	2 000	
Zimbabwe Consulate	Purchase	Existing	3 000	
Nestle	Lease re-negotiation	Existing	10 000	20 000
Minrite	Lease	Existing		13 000
Savino Del Bene	Lease	Existing		5 000
WNS Global	Lease	Existing	5 000	
Nutun	Lease	Existing	20 000	
Retailability	Lease	Existing	2 500	
RB Logistics	Lease	Existing		13 000

